

ANDREW G.W. CHUNG



Andrew joined Lightspeed in 2006 and focuses on investments in cleantech, Internet, digital media, and software. He has over eight years of investing, consulting, and operating experience.

Andrew helped initiate Lightspeed's investment program in cleantech and is currently observing the boards of Coaltek (clean coal), Stion (solar), and Exclara (LED lighting efficiency). He has worked on eight completed investments at Lightspeed in the U.S. and China.

Andrew has been an invited cleantech and Internet panelist at a number of industry events, including TiECon, the National Renewable Energy Laboratory Industry Growth Forum, and the Wharton Technology Conference. He is also a selection committee member for the Cleantech Venture Forum, serves as the first-ever Cleantech Content Chair for TiECon, and is a member of the organizing committee for the California Cleantech Open.

Prior to Lightspeed, Andrew worked at Bain Capital and TL Ventures, where he supported leveraged buyout and venture investments in software, semiconductors, and healthcare. Andrew also co-founded UberWorks, an e-commerce content aggregation startup incubated at Trilogy, and led the company through an acquisition by a public company. He also directed product management at OnStation, a CRM software company, and worked as a strategy consultant with Bain & Company in Greater China, servicing clients in the energy generation, industrial automation, consumer electronics, and private equity sectors.

Andrew graduated Phi Beta Kappa with honors in Applied Mathematics from Harvard University and holds an MBA from the Wharton School of the University of Pennsylvania. Andrew is an avid musician, having performed as a vocalist and conductor at distinguished venues like the Lincoln Center, the Kennedy Center, the Shanghai Conservatory of Music, and an off-Broadway musical theatre.

Lightspeed is a leading venture capital firm based in Menlo Park that focuses on early-stage IT- and energy-related investments. Lightspeed manages \$1.3B of committed capital with investments in the US, Asia and Israel, and closed Lightspeed VII, a \$480M fund, at the end of 2005. Our firm's partners have invested in more than 100 technology companies over the past two decades and have contributed to the success of market leaders and innovators including Blue Nile, Brocade, Ciena, Coaltek, Doubleclick, Ehealthinsurance, Flixster, Galileo Technology, Growth Networks, Informatica, Kiva Software, LightLogic, Maker Communications, Mercantila, Metasolv, Phone.com, Quantum Effect Devices, Riverbed Technology (the top-performing tech IPO of 2006), Rockyou!, Sirocco, Transmeta, Virsta (the top software M&A deal of 2006) and Waveset. For more information, please visit our website at <http://www.lightspeedvp.com>.